

Articulation Agreement
University of North Carolina at Pembroke
and Sandhills Community College
A.A.S in Business Administration and Bachelor of Science in Business Administration
April 2024

I. Purpose

This Articulation Agreement is established by and between the University of North Carolina at Pembroke and Sandhills Community College and is applicable to students who complete the required hours for the Associate in Applied Science in Business Administration from Sandhills Community College and transfer to the University of North Carolina at Pembroke and major in Bachelor of Science in Business Administration. Business Administration majors must choose a track in Economics, Entrepreneurship, Finance, International Business, Management, or Marketing. Transfers who have not completed the Associate in Applied Science degree will be evaluated on an individual basis.

The University of North Carolina at Pembroke, located in Pembroke, NC, is a four-year public university and part of the University of North Carolina system. UNC Pembroke is regionally accredited by the Southern Association of Colleges and Schools Commission on Colleges to award Baccalaureate, Masters, and Doctoral level degrees.

Sandhills Community College located in Pinehurst, NC, is a two-year public community college and part of the North Carolina Community College System. Sandhills Community College is regionally accredited by the Southern Association of College and Schools Commission on Colleges to award associate degrees, diplomas, and certificates.

II. Terms

The parties agree to the following:

1. This Articulation Agreement is effective as of the date of the executed document and shall continue until terminated. Both parties must approve amendments to this Articulation Agreement.
2. Either party may terminate this Articulation Agreement without cause upon 90 days written notice to the other party. Notwithstanding the foregoing, either party may terminate this Articulation Agreement immediately if participation under this Articulation Agreement may give rise to a violation of any requirement of federal or state law or regulation or the requirements of any accrediting agency having jurisdiction.
3. Any changes or additions to the agreement shall be made after consultation with the proper official of both institutions.
4. Sandhills Community College will ensure that qualified faculty members teach all courses in the A.A.S. Business Administration program. The College will ensure that staffing of the

April 2024

program and its courses meet the standards set forth in *The Principles of Accreditation: Foundations for Quality Enhancement* (6.2.a) by the Southern Association of Colleges and Schools Commission on Colleges.

5. All students must meet UNC Pembroke transfer admissions requirements. The student must complete a UNC Pembroke transfer application. Final admission to UNC Pembroke is contingent upon the submission of an official Sandhills Community College transcript as well as official transcripts from any other college from which credits are used to meet graduation requirements prior to enrolling at UNC Pembroke.
6. All students will matriculate with all privileges and benefits available to students enrolled at UNC Pembroke including financial aid, student government leadership, academic transfer honors, and social organizations. Additionally, transfer pre-advising will be provided through the Transfer Transition and Engagement Office at UNC Pembroke to all students who declare their intention to transfer to UNC Pembroke. For more information, please contact the Transfer Transition and Engagement Office at (910) 775-4599.
7. Transfer students applying under this agreement eligible for full Pell Grant may qualify for an application fee waiver. For more information, please contact Undergraduate Admissions at (910) 521-6262.
8. If this agreement is revised or terminated, Sandhills Community College students that have matriculated at UNC Pembroke may continue until completion of the baccalaureate degree, contingent upon continuous enrollment. Students not continuously enrolled will be reviewed individually.
9. The parties grant each other a non-exclusive, non-transferrable license to use each other's trademarks and service marks in furtherance of the articulation coordination detailed herein or in a manner solely for the purposes of identifying and communicating the existence of the relationship to Sandhills Community College students and alumni. Use of trademarks, service marks, and logos will comply with the use policies of the originating institution. The parties shall discontinue the use of the licensed marks and return all files and materials containing the licensed marks supplied by the owner at termination or expiration of this Articulation Agreement. Neither party grants the other any interest in the other party's trademarks. Should either originating institution request, in writing, that a particular use of the originating institution's trademarks and/or service marks be discontinued, the non-originating institution shall cease and desist such use of the trademarks and/or service marks.
10. The parties hereto will have the relationship of independent contractors for all purposes. Each will have complete control over its own performance and the details of accomplishing its own obligations under this Articulation Agreement. In no event will the agents, representatives, or employees of one party be deemed to be agents, representatives, or employees of the other.
11. A duly authorized representative of each party may execute this Articulation Agreement, either by electronic or facsimile transmission, each of which will be considered an original.
12. This agreement will be reviewed and revised every 3 years. **NOTE: The Director of Transfer Transition and Engagement will be responsible for revising all existing bilateral articulation agreements.**

ID. Contacts for Coordination

Each party will notify the other party of any changes in the contacts. Contacts for each institution for the purposes of executing this agreement are:

University of North Carolina at Pembroke

Provost and Vice Chancellor for Academic Affairs

Dr. Diane Prusank
(910) 521-6211
diane.prusank@uncp.edu

Dean and Professor
Thomas College of Business and Economics

Dr. Mohamed Djerdjouri
910) 775-4728
mohamed.djerdjouri@uncp.edu

Transfer Transition and Engagement

Tony Lewis
(910) 775-4575
tony.lewis@uncp.edu

Sandhills Community College

Senior VP, Academic Affairs and Institutional Planning


Dr. Rebecca Roush
(910) 695-3704
rouchr@sandhills.edu

Department Chairperson
Business Administration & Accounting Programs

Nevius Toney
(910) 695-3752
toneyn@sandhills.edu


IV. Official Signatures

Each party has caused this agreement to be executed by its duly authorized representatives as of April 13, 2024:



Dr. Diane Prusank
Provost and Vice Chancellor for Academic Affairs
University of North Carolina at Pembroke

5/7/24
Date



Dr. Alexander Stewart
President
Sandhills Community College

17 July 2024
Date

IV. Course Equivalencies

Sandhills Community College Courses			University of North Carolina at Pembroke Courses		
Number	Course Title	Credit Hours	Number	Course Title	Credit Hours
Required General Education Courses					
ACA 115	Success & Study Skills	1	UNY 1000	Freshman Seminar	1
ENG 111	Writing and Inquiry	3	ENG 1050	Composition I	3
English and Humanities Course: Choose Only One (1) Course					
ENG 112	Writing/Research in the Discipline	3	ENG 1060	Composition II	3
ENG 114	Prof Research Reporting	3	ENG 1060	Composition II	3
COM 120	Intro Interpersonal Communication	3	SPE 2000	Interpersonal Communication	3
COM231	Public Speaking	3	SPE 2010	Fundamentals of Speech	3
Humanities/Fine Arts Course: Choose Only One (1) Course					
ART III	Art Appreciation	3	ART 2050	Art History and Appreciation	3
ART 114	Art History Survey I	3	ART2080	Survey of Art History I	3
ART 115	Art History Survey II	3	ART2090	Survey of Art History II	3
ART 121	Two-Dimensional Design	3	ART 1010	Elements of Design	3
ART131	Drawing I	3	ART 1320	Intro to Drawing	3
ART 171	Digital Design I	3	ART 2300	Intro to Digital Art	3
ART240	Painting I	3	ART 1330	Intro to Painting	3
ART 281	Sculpture I	3	ART 1050	Intro to Sculpture	3
ART283	Ceramics I	3	ART 1110	Intro to Ceramics	3
COM 140	Intro to Intercultural Comm	3	SPE 0900	General Education: Speech	3
ORA III	Theatre Appreciation	3	THE 2500	Intro to Theatre Appreciation	3
ORA 120	Voice for Performance	3	THE0010	Theatre Electives	3
ORA 126	Storytelling	3	ART0900	General Education: Fine Arts	3
ORA 130	Acting I	3	THE 2010	Acting 1: Fundamentals	3
DRA211	Theatre History I	3	ART 0900	General Education: Fine Arts	3
DRA212	Theatre History II	3	ART 0900	General Education: Fine Arts	3
ENG 125	Creative Writing I	3	ENG 0010	English Electives	3
ENG 131	Introduction to Literature	3	ENG 2030	Literary Genres	3
ENG 231	American Literature I	3	ENG 2230	American Lit Before 1865	3
ENG 232	American Literature II	3	ENG2040	American Lit Since 1865	3
ENG 241	British Literature I	3	ENG 2470	British Lit Before 1790	3
ENG 242	British Literature II	3	ENG 2480	British Lit After 1790	3
ENG 261	World Literature I	3	ENG 2050	World Literature Before 1660	3
ENG 262	World Literature II	3	ENG 2060	World Lit After 1660	3
ENG 273	African American Literature	3	ENG 2100	African American Literature	3
MUS 110	Music Appreciation	3	MUS 1020	Intro to Music Appreciation	3
MUS III	Fundamentals of Music	3	MUS 0010	Music Electives	3

MUS 112	Introduction to Jazz	3	MUS 1040	Intro to Jazz Appreciation	3
MUS 210	History of Rock Music	3	MUS 1060	Rhythm and Rock	3
PHI 215	Philosophical Issues	3	PHI 1000	Introduction to Philosophy	3
PHI 240	Introduction to Ethics	3	PHI 2040	Introduction to Ethics	3
REL 110	World Religions	3	REL 1300	Introduction to Religion	3
REL 21 I	Intro to Old Testament	3	REL 1050	Introduction to the Old Testament	3
REL212	Intro to New Testament	3	REL 1060	Introduction to New Testament	3
REL221	Religion in America	3	REL2090	Religion in America	3
Math/Natural Science Elective: Cho.ose Only One (1) Course					
AST 111 AST 111A	Descriptive Astronomy + Descriptive Astronomy Lab	4	PHS 1560 + PHS 0010	Astronomy+ Physical Science Electives	4
BIO 110	Principles of Biology	4	BIO 1000 + BIOL 1000	Principles of Biology+ Lab	4
BIO 111	General Biology I	4	BIO 1000+ BIOL 1000	Principles of Biology+ Lab	4
BIO 140 BIO 140A	Environmental Biology+ Environmental Biology Lab	4	ENV 1100+ BIO 0010	Environmental Science + Biology Electives	4
BIO 163	Basic Anatomy & Physiology	5	BIO 2110+ BIO 0010	Anatomy & Physiology I (4) Biology Electives (I)	5
BIO 168	Anatomy and Physiology I	4	BIO 2110	Anatomy & Physiology I	4
CHM 130 CHM 130A	Gen. Org. & Biochemistry Gen. Org. & Biochemistrv Lab	4	CHM 0010	Chemistry Electives	4
CHM 151	General Chemistry I	4	CHM 1300	General Chemistry I + Lab	4
MAT121	Algebra/Trigonometry I	3	MAT 1050	Intro to College Math	3
MAT 143	Quantitative Literacy	3	MAT 1055	Quantitative Reasoning	3
MAT 152	Statistical Methods I	4	MAT2100(3)+ MAT 0010 (I)	Intro to Statistics + Math Electives	4
MAT 171	Precalculus Algebra	4	MAT 1070 (3) + MAT 0010 (I)	College Algebra+ Math Electives	4
PHY 110 PHY 110A	Conceptual Physics Conceotual Physics Lab	4	PHY 1000 (3) + PHY0010 (_I)	Elementary Physics I + Physics Electives (I)	4
SCI 110	Principles of Science	4	ELEC 0010	General Electives	4
Social/Behavioral Science Elective: Only Choose One (1) Course					
ANT210	General Anthropology	3	SOC 1050	Intro to Cultural Anthropology	3
ANT 220	Cultural Anthropology	3	SOC 1050	Intro to Cultural Anthropology	3
ANT 221	Comparative Cultures	3	SOC 0900	General Education: Sociology	3
ANT 240	Archaeology	3	SOC 0900	General Education: Sociology	3
ECO 151	Survey of Economics	3	ECN 1000	Economics of Social Issues	3
ECO 251	Principles of Microeconomics	3	ECN 2020	Principles of Microeconomics	3
ECO 252	Principles of Macroeconomics	3	ECN 2030	Principles of Macroeconomics	3
HIS 111	World Civilizations I	3	HST 1140	World Civilizations to 1500	3
HIS 112	World Civilizations II	3	HST 1150	World Civilizations Since 1500	3
HIS 121	Western Civilizations I	3	HST 1140	World Civilizations to 1500	3
HIS 122	World Civilizations II	3	HST 1150	World Civilizations Since 1500	3
HIS 131	American History I	3	HST 1010	American Civilizations to 1877	3
HIS 132	American History II	3	HST 1020	American Civilizations Since 1877	3
HIS 151	Hispanic Civilization	3	HST 0010	History Electives	3
HIS 221	African American History	3	HST 1030	African American History Since 1500	3
POL 110	Intro to Politics	3	PLS 1000	Intro to Political Science	3

POL 120	American Government	3	PLS 1010	American National Government	3
POL210	Comparative Government	3	PLS 2000	Intro to Comparative Politics	3
POL 220	International Relations	3	PLS 2510	Intro to World Politics	3
PSY 118	Interpersonal Psychology	3	PSY 0010	Psychology Electives	3
PSY 150	General Psychology	3	PSY JOJO	Introduction to Psychology	3
PSY 230	Biological Psychology	3	PSY 0010	Psychology Electives	3
PSY 237	Social Psychology	3	PSY 2160	Social Psychology	3
PSY 239	Psychology of Personality	3	PSY 3750	Personality Theories	3
PSY 241	Development Psychology	3	PSY 2050	Childhood/Adolescent Development	3
PSY 243	Child Psychology	3	PSY0010	Psychology Electives	3
PSY 249	Psychology of Aging	3	PSY 0010	Psychology Electives	3
PSY 259	Human Sexuality	3	PSY 0010	Psychology Electives	3
PSY 263	Educational Psychology	3	PSY 0010	Psychology Electives	3
PSY 271	Sports Psychology	3	PSY 0010	Psychology Electives	3
PSY 275	Health Psychology	3	PSY 2250	Health Psychology: Well and Health	3
PSY 281	Abnormal Psychology	3	PSY 0900	General Education: Psychology	3
SOC 210	Intro to Sociology	3	SOC 1020	Introduction to Sociology	3
SOC 213	Sociology of the Family	3	SOC 3030	The Family	3
SOC 220	Social Problems	3	SOC 2090	Social Problems in Modern Society	3
SOC 225	Social Diversity	3	SOC 0900	General Education: Sociology	3
SOC 230	Race and Ethnic Relations	3	SOC 0900	General Education: Sociology	3
SOC 234	Sociology of Gender	3	SOC 0010	Sociology Electives	3
SOC 240	Social Psychology	3	SOC 0900	General Education: Sociology	3
SOC 242	Sociology of Deviance	3	SOC0010	Sociology Electives	3
Required Major Courses					
ACC 120	Principles of Financial Accounting	4	ACC 2270+ ACC0010	Fundamentals of Financial Accounting and Reporting (3) + Accounting Electives (1)	4
ACC 121	Principles of Managerial Accounting	4	ACC 2280+ ACC 0010	Accounting Tools for Managerial Decisions (3) + Accountine: Electives (3)	4
ACC 149	Intro to ACC Spreadsheets	2	ACC 0010	Accounting Electives	2
BUS 110	Introduction to Business	3	BUS 2000	Introduction to Business	3
BUS 115	Business Law I	3	BLAW 2150	Legal and Ethical Issues in the Bus Env	3
BUS 121	Business Math	3	BUS 0010	Business Electives	3
BUS 137	Principles of Management	3	MGT 3060	Organization and Management	3
BUS 225	Business Finance	3	BUS 0010	Business Electives	3
BUS 255	Organizational Behavior	3	ELE 0010	General Electives	3
BUS 260	Business Communication	3	MGT 3030	Business Communications	3
CIS 110	Introduction to Computers	3	CSC 1000	Intro to Computers	3
ECO 151 <i>or</i> ECO 251 <i>or</i> ECO 252	Survey of Economics Principles of Microeconomics Principles of Macroeconomics	3 3 3	ECN 1000 <i>or</i> ECN 2020 <i>or</i> ECN 2030	Economics of Social Issues Principles of Microeconomics Principles of Macroeconomics	3 3 3
ECM 210	Introduction to E-Commerce	3	ELEC 0010	General Electives	3
MKT 120	Principles of Marketing	3	MKT 3120	Principles of Marketing	3
Technical Electives: Choose a Minimum of Six (6) Hours					
ACC 151	Acct Spreadsheet Appl	2	ACC 0010	Accounting Electives	2
BAF 110	Intro to Banking	2	ELEC 0010	General Electives	2

BAS 110	Intro to Analytics	2	ELEC 0010	General Electives	2
BUS 125	Personal Finance	3	FIN 2050	Personal Finance	3
BUS 139	Entrepreneurship I	3	ENTR 2000	Innovation	3
BUS 148	Survey of Real Estate	3	BUS 0010	Business Electives	3
BUS 151	People Skills	3	BUS 0010	Business Electives	3
BUS 153	Human Resources Management	3	BUS 0010	Business Electives	3
BUS 230	Small Business Management	3	BUS 0010	Business Electives	3
WBL III	Work Based Learning I		ELEC 0010	General Electives	
Total Minimum Required Credit Hours: 65					

V. Elements

- I. To be eligible for admissions under this agreement, each candidate must have at least a 2.0 cumulative Quality Point Average (QPA) on a 4.0 scale on all prior college/university course work.
2. Only courses with a grade of "C" or higher will be accepted for transfer credit.
3. The total required hours for a Bachelor of Science in Business Administration at UNC Pembroke is 120 hours.
4. Students must complete at least 9 hours of Writing Intensive courses at UNC Pembroke. Graduation from UNC Pembroke is based on successful completion of General Education including 2 hours of Physical Education and Wellness., which is required for all baccalaureate degrees, and upon successful completion of a specialized program for a major.
5. Students are required to complete the Indigenous Cultures and Communities (ICC) graduation requirement as part of the undergraduate curriculum. Students transferring to UNC Pembroke with 60 (or more) transfer credit hours are required to take **EITHER** one (1) approved ICC designated 3-credit hour course **OR** one (1) designated and department-approved co-curricular learning experience. Students transferring to UNCP with fewer than 60 transfer credit hours are required to take **EITHER** two (2) approved ICC designated 3-credit hour courses **OR** one (1) approved ICC designated 3-credit hour course **AND** one (1) ICC designated and department-approved co-curricular learning experience.
6. UNC Pembroke does not limit the number of transfer credits in which a student can transfer; however, **a minimum of 25 percent of the semester hours applied toward a bachelor's degree must be earned through regular enrollment in UNC Pembroke.** For more information, please refer to UNC Pembroke's specific degree requirements for majors. A course equivalency chart is attached to this document (Section V).
7. Students who want to study more than one track must successfully complete all requirements for each, plus, at least 12 additional unduplicated hours for the second track. A minimum of 50% of the semester hours in the Business major must be taken at UNC Pembroke.

8. All incoming students in the Thomas College of Business and Economics must complete the Passport to Professional Success. The Passport Program is a series of skill-based activities designed to enhance your resume and increase your professionalism in the workplace. The program is divided into modules in Canvas, labeled BUS 1001-BUS 1006. Each module provides an overview of topics that will benefit students in their future and current profession. Failure to complete the program may delay graduation and the ability to participate in graduation.