

## Articulation Agreement

### In Business Administration, Management Concentration

### Between the University of North Carolina at Pembroke

### and Sandhills Community College,

*January 29, 2015*

This agreement is applicable to students who complete the required hours for the Associate in Applied Science degree in Business Administration from Sandhills Community College and transfer to the University of North Carolina at Pembroke (UNCP) and major in Business Administration. Transfers who have not completed the applied associate degree will be evaluated on a case-by-case basis.

#### Sandhills Community College Courses:

#### University of North Carolina at Pembroke Courses:

Number	Course Title	Credit Hours	Number	Course Title	Credit Hours
<b>A. General Education Courses</b>					
ENG 111	Writing & Inquiry	3	ENG 1050	Composition I	3
ENG 112 Or ENG 114	Writing/Research in the Disc Or Professional Research and Reporting	3	ENG 1060	Composition II	3
	Humanities/Fine Arts Elective	3	***		
MAT143	Quantitative Literacy (or higher)	3	MAT1050	Introduction to College Mathematics	3
	Social/Behavioral Science Elective	3	***		3
ACA 115	Success & Study Skills	1	UNV 1000	Freshman Seminar	1
<b>B. Required Major Core Courses</b>					
ACC 120	Principles of Financial Accounting	4	ACC 2270	Principles of Financial Accounting	3
BUS 115	Business Law I	3	BLAW 2150	Legal Environment of Business	3
BUS 137	Principles of Management	3	MGT 3060	Organization and Management	3
CIS 110	Introduction to Computers	3	CSC 1000	Introduction to Computers	3
MKT 120	Principles of Marketing	3	MKT 3120	Principles of Marketing	3
ECO 251 Or ECO 252	Principles of Microeconomics Or Principles of Macroeconomics	3	ECN 2020 Or ECN 2030	Principles of Microeconomics Principles of Macroeconomics	3
ACC 121	Principles of Managerial Accounting	4	ACC 2280	Principles of Managerial Accounting	3
BUS 110	Introduction to Business	3	BUS 2000	Introduction to Business	3
BUS 121	Business Math	3	ELE 0010	General Elective	3
BUS 125	Personal Finance	3	FIN 2050	Personal Finance	3
BUS 139	Entrepreneurship I	3	ENTR 2000	Innovation	3
BUS 225	Business Finance	3	ELE 0010	General Elective	3
BUS 153	Human Resource Management	3	ELE 0010	General Elective	3
BUS 230	Small Business Management	3	ELE 0010	General Elective	3
BUS 238	Integrated Management	3	ELE 0010	General Elective	3
BUS 255	Organizational Behavior in	3	ELE 0010	General Elective	3

	Business				
BUS 260	Business Communications	3	ELE 0010	General Elective	3
ECM 210	Introduction to E-Commerce	3	ELE 0010	General Elective	3
	Technical Electives **	2-4	ELE 0010	General Elective	2-4

Notes:

1. Students must take a minimum of 30 Business hours at UNCP, 9 hours of Writing Intensive courses and must complete the rest of UNC Pembroke's General Education Requirement to complete the 120 hours for the degree. Students must take at least one course from those courses identified as contributing to the internationalization mission of the School of Business.
2. **A minimum of 25% of the semester hours needed for this degree must be completed in residence at UNC Pembroke.**
3. \*\*See Sandhills Community College catalog for Technical Elective selections.
4. \*\*\*See <https://braveweb.uncp.edu/external/articulation/> to see how courses will transfer.